

Sales Associate

Water Doctors Water Treatment Company is looking to add a Sales Associate to our growing sales department. In this role you will learn all about water, water treatment and Water Doctors product offering. This is an entry level position into selling and our company; we will train you. Water Doctors core values are to own it, bleed it, crush it and crimp it. Want to know more? Send in your resume! This position has immediate openings, and you can make as little or much as you want.

Responsibilities

- Present, promote and sell water treatment products/services using solid arguments to existing and prospective customers
- Continually learn how water treatment systems work, operate and troubleshooting
- Establish, develop and maintain positive business and customer relationships
- Reach out to customer leads through cold calling
- Expedite the resolution of customer problems and complaints to maximize satisfaction
- Keep abreast of best practices and promotional trends
- Continuously improve through feedback
- Attend trade shows and/or networking events

Skills

- Client work experience as a sales representative is desired, but not a must. Training provided.
- Water treatment/water background is desired, but not a must. Training provided.
- Self-motivated and quick learner
- Highly motivated and target driven
- Excellent selling, communication and negotiation skills
- Prioritizing, time management and organizational skills
- Relationship management skills and openness to feedback and team player
- Valid driver's license with acceptable vehicle record