

Sales Representative

Water Doctors Water Treatment Company is looking for a results-driven sales representative to actively seek out and engage customer prospects. You will provide complete and appropriate solutions for every customer in order to boost top-line revenue growth, customer acquisition levels and profitability. Water Doctors core values are to own it, bleed it, crush it and crimp it. Want to know more? Apply today! This position has immediate openings, and you can make as little or much as you want.

Responsibilities

- Present, promote and sell water treatment products/services using solid arguments to existing and prospective customers
- Continually learn how water treatment systems work, operate and troubleshooting
- Perform cost-benefit and needs analysis of existing/potential customers to meet their needs
- Establish, develop and maintain positive business and customer relationships
- Reach out to customer leads through cold calling
- Expedite the resolution of customer problems and complaints to maximize satisfaction
- Keep abreast of best practices and promotional trends
- Continuously improve through feedback
- Attend trade shows and/or networking events

Skills

- Proven work experience as a sales representative is desired, but not a must. Training provided.
- Water treatment/water background is desired, but not a must. Training provided.
- Self-motivated and quick learner
- Highly motivated and target driven
- Excellent selling, communication and negotiation skills
- Prioritizing, time management and organizational skills
- Relationship management skills and openness to feedback and team player
- Valid driver's license with acceptable vehicle record